

# FDIA MEMBERSHIP

## JOIN A COMMUNITY OF INDUSTRY LEADERS



**BECOMING A MEMBER** of the Florida Dental Laboratory Association (FDLA) delivers a return on investment that far outweighs its cost. The association's proven programs provide members with the key resources needed to manage their businesses successfully.

### **SELECT YOUR MEMBERSHIP LEVEL →**

With our membership levels, you can **COVER ALL OF YOUR EMPLOYEES** as members of FDIA under your laboratory's membership.

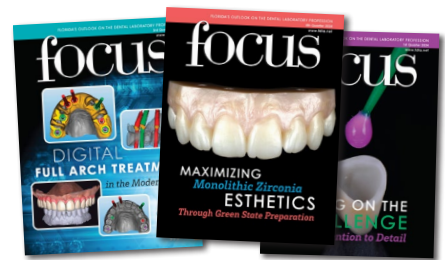
- 1-2 members = \$235**
- 3-5 members = \$335**
- 6-9 members = \$435**
- 10-14 members = \$535**
- 15+ members = \$750**



Offer membership benefits to **ANY NUMBER OF EMPLOYEES** you wish to include.



Employees can **ATTEND OUR ANNUAL SYMPOSIUM** and **DISTRICT WORKSHOPS** for a reduced member rate.



Your laboratory will be eligible for all of the **MEMBERSHIP BENEFITS** with all members receiving focus magazine.

# FDLA MEMBERSHIP *BENEFITS*

## EDUCATION

As the leader of dental laboratory technology continuing education within the state of Florida, we are committed to helping laboratories formulate a business that will grow, meet the requirements mandated by Florida law and help Certified Dental Technicians (CDT) and Certified Dental Laboratories (CDL) maintain their certification. FDLA members are eligible to receive discounted rates on all continuing education.

### District Workshops

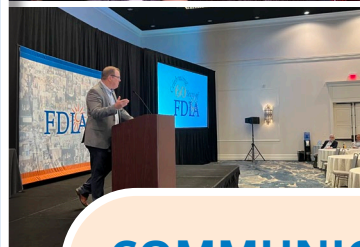
Rotating around the state of Florida, FDLA District Workshops offer laboratory owners and technicians/staff the opportunity to receive continuing education credits year-round on a variety of topics.

### Online Education

FDLA offers online education, including the mandatory "Florida Laws and Rules for Dental Laboratories" course, on our website at [www.fdma.net](http://www.fdma.net).

### Southern States Symposium & Expo presented by FDLA

As the largest nonprofit dental laboratory meeting in the country, attendees can connect with vendors offering dental laboratory products and services while exploring equipment, supplies, and techniques that can enhance their business. A variety of business management and technical presentations deliver the latest industry standards and continuing education.



## COMMUNICATION

### focus Magazine

FDLA's quarterly focus magazine is the most widely read state dental laboratory association publication. It provides updates on crucial industry information, new technology, laboratory management and other issues of vital concern. FDLA members receive a complimentary subscription as part of their membership.

### FDLA Website

The FDLA website, [www.fdma.net](http://www.fdma.net), provides comprehensive information on industry updates, educational opportunities, an online directory to locate FDLA member laboratories, and various other helpful resources.

**CONTINUED** →



# FDIA → MEMBERSHIP *BENEFITS, CONTINUED*

## BUSINESS SERVICES

### Health/Disability/Life Insurance

Get health insurance, disability insurance, and life insurance for owners, managers and employees. Decisely, Inc. provides affordable healthcare insurance solutions for you and your employees.

### Business Insurance

This program through Gallagher Affinity makes it easy to obtain coverage for property and casualty; general liability; workers compensation; cyber liability and more.

### Human Resource Hotline

Most dental laboratories lack the resources or workforce to hire a human resources manager. Even larger labs with an HR manager may occasionally need guidance on challenging situations. FDIA members can access human resources telephone consultation services at no cost!

### Collection Agency

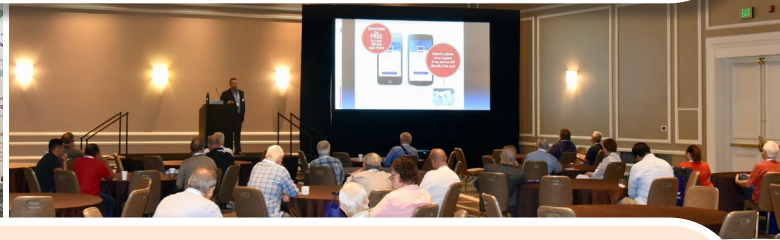
Get paid the money you already earned! Burt and Associates is a collection agency with an over 70% success rate. They are professional and assertive while doing everything they can to help you get paid the money you are owed.

### Shipping Discounts

As a component member of NADL, FDIA members can utilize and benefit from a special program through UPS for shipping services. FDIA members can sign up to participate in this discount program for UPS shipping online.

### Credit Card Payment Processing

FDIA member laboratories are eligible to receive discounted rates on credit and debit card processing. Our provider specializes in creating card acceptance programs specifically for the dental industry.



## LEGISLATIVE/GOVERNMENT RELATIONS

FDIA works with several agencies to modify and strengthen existing laws affecting dental laboratories and ensures that such regulations strike a balance between patient safety and ease of compliance. FDIA members are provided critical updates and reminders for important legislation, deadlines and regulatory alerts.

### Florida State Laws Affecting Dental Laboratories Manual

FDIA has developed a manual defining the state laws affecting dental laboratories. This manual explains in detail: continuing education, data required on prescriptions, materials disclosure and point of origin requirements necessary with all communication and case work executed between the dentist and laboratory.

### Continuing Education Requirement

The state of Florida mandates that each laboratory in Florida must receive 18 hours of Florida-approved continuing education credit every two years. FDIA offers a variety of courses, including the mandatory course on "Florida Laws and Rules for Dental Laboratories." FDIA is an approved provider through CE Broker as well as the National Board for Certification (NBC).





# Florida Dental Laboratory Association Membership Application

Name: \_\_\_\_\_  CDT

Laboratory Name: \_\_\_\_\_  CDL

Laboratory Owner Name: \_\_\_\_\_  CDT

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Toll Free: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Website: \_\_\_\_\_

Florida Department of Health Laboratory License Number: (if applicable) \_\_\_\_\_

## Payment Information:

Total Enclosed: \$ \_\_\_\_\_

- Check, payable to FDLA     Visa     MasterCard     AMEX

Card No.: \_\_\_\_\_ Security Code\*: \_\_\_\_\_ Expires: \_\_\_\_\_

\*This is the three digit number found on the back of your card in the signature area. AMEX - This is the four digit number found on the front of your card.

Name as it appears on card: \_\_\_\_\_ Signature: \_\_\_\_\_

Credit Card Billing Address: \_\_\_\_\_

**RETURN APPLICATION TO FDLA** at: 325 John Knox Road Ste L 103, Tallahassee, FL 32303 OR email with credit card payment to membership@fdla.net.

## Laboratory Membership: *Select Your Level Below*

Any commercial dental laboratory registered by the State of Florida Department of Health is eligible. Membership shall be in the name of the laboratory as registered by the State of Florida. The owner, partner or designated representative shall represent the laboratory in meetings and is eligible for elective office and voting privileges.

- 1-2 Members: \$235     3-5 Members: \$335     6-9 Members: \$435     10-14 Members: \$535     15+ Members: \$750

## Affiliate Membership: *Select Your Level Below*

Individuals who own or manage a dental office or out-of-state dental laboratories are eligible. Members are entitled to all services, social events and educational activities of the association.

- 1-2 Members: \$235     3-5 Members: \$335     6-9 Members: \$435     10-14 Members: \$535     15+ Members: \$750

**Laboratory and Affiliate Members:** List names and email address of your employees based on the membership level you chose. (Form may be copied for more space.)

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

Name: \_\_\_\_\_  CDT E-mail: \_\_\_\_\_

## Associate Membership: \$225.00

Any sales or technician representative of suppliers, manufacturers or vendors is eligible. Member is entitled to all benefits and privileges of the state association. \* **For increased company exposure and added marketing benefits, contact the FDLA office for information regarding the Business Partner Program. (\$750 Annually)**

## Student Membership: \$15.00

Open to any students at Florida schools offering a dental technology program. Member is entitled to all benefits and privileges of the state association. Member is not eligible for elective office or voting privileges.

## Retired Technician Membership: \$35.00

Open to dental technicians who have retired and are no longer working in the dental laboratory industry. Member is not eligible for elective office or voting privileges.